Instructions: Read the following examples and identify whether they appeal to ethos, pathos, or logos. Write your answer (E for ethos, P for pathos, L for logos) next to each example.

| 1. | "As a doctor with over 20 years of experience, I can assure you that this medicine is safe |
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| | and effective." Answer: |
| 2. | "Imagine a world without clean water. Think about the children who have to walk miles |
| | each day just to get a sip of dirty water." Answer: |
| 3. | "Studies show that regular exercise can reduce the risk of heart disease by up to 50%." |
| | Answer: |
| 4. | "Our company has been in business for over 100 years and has a proven track record of |
| | delivering quality products." Answer: |
| 5. | "Every time you buy a product from our company, you're supporting local farmers and |
| | sustainable agriculture." Answer: |
| 6. | "Based on the evidence and data presented, it is clear that climate change is a real and |
| | pressing issue that requires immediate action." Answer: |
| 7. | "As a mother, I understand the importance of keeping our children safe. That's why I'm |
| | advocating for stricter gun control laws." Answer: |
| 8. | "The feeling of the warm sun on your skin and the sound of waves crashing on the beach |
| | is something that everyone should experience." Answer: |

| 9. "If we don't take action now to reduce our carbon emissions, future generations will |
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| inherit a planet that is uninhabitable." Answer: |
| 10. "With our new and improved formula, you'll never have to worry about bad breath again |
| Our product is dentist recommended and clinically proven to work." Answer: |
| (Answers on Next Page) |

Answers:

- 1) E
- 2) P
- 3) L
- 4) E
- 5) P
- 6) L
- 7) E
- 8) P
- 9) L
- 10) E